

## **STORDIS and NetExperience Sign Distribution Agreement to Provide a Cost-Effective Cloud Management and Controller Platform that can Scale with Your Business**

**Stuttgart, Germany – September 27th, 2022 – STORDIS – The Open Networking Expert – is pleased to announce that they have signed a distribution agreement with NetExperience, a leader in end-to-end software solutions for TIP Open Wi-Fi including Access Point and Cloud Management.**

This agreement allows STORDIS to extend their Open Networking portfolio with NetExperience's innovative Cloud Management and Controller Platform which offers a disaggregated approach to WLAN management and control, an ideal solution for Public WiFi Hotspots through to Private WiFi (enterprise, education, health care, retail, hospitality, SMB, etc).

NetExperience is revolutionizing this previously established WLAN vendor ecosystem by enabling SPs to deploy a single orchestrated Cloud WLAN solution. This solution is compatible with a wide range of Open Wi-Fi certified APs, which are available from numerous hardware manufacturers. The NetExperience Cloud Management and Controller platform enables a single management and controller platform to be deployed in all market verticals, from high-end enterprises and public hotspots to residential areas and multiple dwelling units (MDUs). This allows for the fulfilment of specific, unique Wi-Fi network requirements present in a diverse range of niches.

Combining STORDIS's expertise with NetExperience's technology and Edgecore's OpenWiFi-ready AP, will maximize sales opportunities and profitability, whilst delivering an unmatched customer experience and driving repeat business.

*"We have been waiting for quite a long time to see real disaggregation under Wireless and that is why it is even more exciting to see how Open Networking is changing the New Era of Wireless with great support and leadership from the Telecom Infra Project (TIP) and OpenWiFi Group. Using best in class Open Hardware from Edgecore Networks, with unique and revolutionary Cloud WLAN solutions from NetExperience and our experience in Open Networking is creating a perfect match."* - **Łukasz Łukowski, CSMO STORDIS**

*"Adoption of OpenWiFi is accelerating significantly and we are pleased to be able to partner with STORDIS for customers in the EMEA region. Stordis has considerable expertise in open networking technologies and truly understands their customers' needs. Their role as a trusted advisor will add significant value to the customer relationship by representing OpenWiFi and NetExperience with high quality support and rapid distribution of products. We look forward to working with them on this amazing transformational journey in Wi-Fi networks."* - **Huw Rees, VP Business Development, NetExperience**

*"We are excited about the positive collaboration with industry leaders, STORDIS and NetExperience, to deliver pre-integrated standards-compliant communication applications on our open access point platform", said Tengtai Hsu, Vice President of Edgecore Networks. "As an active contributing member of TIP, Edgecore highly prioritizes executing a roadmap that provides more high-quality TIP OpenWiFi-ready products for adoption by the ecosystem. Working with STORDIS and NetExperience, we look forward to enabling the TIP OpenWiFi ecosystem to meet high-end Wi-Fi network requirements and grow the OpenWiFi ecosystem together globally."* - **Tengtai Hsu, Vice President, Edgecore Networks**

## About STORDIS

With offices in Germany, Poland, and the United Kingdom, STORDIS support Customers in the EMEA region providing Professional Consultancy, Solution Design, Integration and Support Services dedicated to effectively deploying and extending the customer's networking requirements. STORDIS a key Partner of the Open Networking Community and fully committed to promoting the evolution of Disaggregated Networking with their active engagement in projects such as SONiC, DENT, ONOS (Open Network Operating System), STRATUM and Trellis. STORDIS maintains two of the most Advanced Technical Laboratories for Open Networking Infrastructure in Europe containing 1G, 10G, 25G, 40G, 100G and 400G solutions running various switch Operating Systems (NOS), NetOps/DevOps Automation platforms as well as Monitoring and Management Frameworks. "STORDIS encourage and support continuing education, offer onsite training to enhance job- and management-related skills and provide opportunities for our employees to attend job-related conferences and seminars," says Taylor Cline, staffing associate. For more information, visit [www.stordis.com](http://www.stordis.com) and [www.stordirect.com](http://www.stordirect.com)

## About NetExperience:

NetExperience provides an end to end software solution for TIP Open Wi-Fi including Access Point and Cloud software, sold as a licence or SaaS to service providers or MSPs.

NetExperience Cloud platform allows service providers to integrate WLAN controller and management capabilities into their back office. The platform is compatible with the three key components of the Telecom Infra Project Wi-Fi architecture: CloudSDK, certified opensource Access Point software and compatible Access Point hardware.

NetExperience is also a contributor and co-manager of the TIP opensource CloudSDK and Access Point software.

## About Edgecore Networks:

Edgecore Networks Corporation is a wholly-owned subsidiary of Accton Technology Corporation, the leading network ODM. Edgecore Networks delivers wired and wireless networking products and solutions through channel partners and system integrators worldwide for data center, service provider, enterprise, and SMB customers. Edgecore Networks is the leader in open networking, providing a full line of open Wi-Fi access points, packet transponders, virtual PON OLTs, cell site gateways, aggregation routers, and 1G, 10G, 25G, 40G, 100G and 400G OCP Accepted™ switches that offer a choice of commercial and open-source NOS and SDN software.

The vision of Edgecore Networks is to provide connectivity solutions that allow our customers and partners to accomplish more, and the mission is to democratize and provide better access to networking technologies through disaggregation and open-source software.

For more information, visit [wifi.edge-core.com](http://wifi.edge-core.com) or contact [openwifi@edge-core.com](mailto:openwifi@edge-core.com)

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