

STORDIS and Pluribus Networks Sign Distribution Agreement to Provide Scalable, Cost-effective, Automated Data Centre Network Solutions

Stuttgart, Germany – November 9, 2021 – STORDIS – The Open Networking Expert – is pleased to announce that they have signed a distribution agreement with Pluribus Networks, a leader in distributed cloud networking and SDN automation.

This agreement allows STORDIS to extend their disaggregated Networking portfolio with Pluribus Network's industry-leading automated data centre networking solutions, optimized for modern single-site data centres, multi-site data centres and distributed cloud edge environments. This exciting collaboration will support the delivery of highly scalable, automated, and cost-effective data centre network solutions based on the principles of disaggregation and controllerless SDN automation.

Pluribus' Netvisor® ONE operating system and Adaptive Cloud Fabric™ controllerless SDN software are increasingly being viewed as the most cost-effective and operationally efficient approach to modernize, automate, and virtualize mission critical single site and multi-site data centre networks. More than 350 global customers have deployed Pluribus solutions in their mission-critical private cloud infrastructure, across service providers, enterprise, and public sector institutions. Combining STORDIS expertise with Pluribus' technology and support will maximize sales opportunities and profitability while delivering an unmatched customer experience and driving repeat business.

To kick-off this extended partnership both parties will hold a joint live webinar on December 1st 2021. Additional information on the webinar and the possibility to register for the event [can be found here](#).

Quotes

"We are excited to partner with a company with as much market momentum as Pluribus Networks and look forward to bringing their Netvisor ONE networking operating system and Adaptive Cloud Fabric solution to our customers. No other NOS partner in our open networking portfolio can come close to this level of automation for, and visibility into, data center network fabrics, and we believe this solution is a game changer for our current and future customers."

– **Łukasz Łukowski | Chief Sales & Marketing Officer | STORDIS**

"We are pleased to welcome STORDIS to the Pluribus Partners First Program as a distributor. STORDIS' commitment to open and disaggregated networking aligns perfectly with Pluribus Networks' portfolio of software solutions, designed to deliver highly scalable, automated and cost-efficient next-generation data center architectures based on the principles of open networking and open source software. We are excited to join forces as we scale our mutual businesses to address the evolving needs of the rapidly expanding EMEA market."

– **Andreas Falkner | Director of EMEA Sales | Pluribus Networks**

"One of the best things about OCP is seeing the type of collaboration that takes place within our channel ecosystem. OCP Solution Providers, STORDIS and Pluribus Networks, exemplify the type of partnership that can accelerate open networking and drive the solutions and support enterprises seek when evaluating network infrastructure." – **Steve Helvie | VP of Channel | Open Compute Project (OCP)**

About STORDIS

With offices in Germany and the United Kingdom, STORDIS support Customers in the EMEA region providing Professional Consultancy, Solution Design, Integration and Support Services dedicated to effectively deploying and extending the customer's networking requirements.

STORDIS a key Partner of the Open Networking Community and fully committed to promoting the evolution of Disaggregated Networking with their active engagement in projects such as SONiC, DENT, ONOS (Open Network Operating System), STRATUM and Trellis.

STORDIS maintains two of the most Advanced Technical Laboratories for Open Networking Infrastructure in Europe containing 1G, 10G, 25G, 40G, 100G and 400G solutions running various switch Operating Systems (NOS), NetOps/DevOps Automation platforms as well as Monitoring and Management Frameworks.

For more information, visit www.stordis.com and www.stordirect.com

About Pluribus Networks

Pluribus Networks delivers highly scalable, automated and cost-efficient data center network solutions based on the principles of disaggregation and controllerless SDN automation. The Linux-based Netvisor® ONE operating system and the Adaptive Cloud Fabric™ controllerless SDN software have been purpose built to deliver radically automated networking along with superior economics by leveraging white box switches including Pluribus' own Freedom™ Series of switches. The Adaptive Cloud Fabric controllerless SDN architecture is optimized to deliver a modern network fabric underlay and overlay across data center sites to support distributed cloud with rich services, automated operations, intrinsic security, comprehensive visibility and no single point of failure. Pluribus is deployed by more than 350 customers, including more than 100 tier one mobile network operators, in mission critical networks around the globe.

For more information, visit www.pluribusnetworks.com

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