STORDIS and Microtel Innovation sign Distribution Agreement

Stuttgart, Germany – May 28, 2021 – STORDIS – The Open Networking Expert – is pleased to announce that they have become a Microtel Innovation Distributor.

This agreement allows STORDIS to extend their disaggregated Networking portfolio with Microtel Innovation's Network Packet Broker Solutions based on 10Gbit/25Gbit/100Gbit (with 400Gbit coming soon) Bare Metal Switches from Edgecore Networks – the key supplier of Hyperscale Datacentres to some of the largest social media companies and search engines in the world. This powerful collaboration will also allow STORDIS to offer end-to-end network service solutions to their Telco and Security customers.

This technology has proven to be very reliable and robust, and STORDIS now offers an advanced HW (hardware) exchange for complete peace of mind to support your business whatever your requirement is.

STORDIS also offers an environmentally friendly approach by installing NPB software to disaggregated Networking Bare Metal Switches already in place, reducing your capital outlay by re-using existing hardware and also reducing your waste.

As well as the disaggregated Networking based on Packet Broker, Microtel Innovation also develop and manufacture a wide range of visibility products including Network TAPs, Network Packet Brokers, GTP Balancer and Offloader, Packet DeDuplication and Header Stripping dedicated Appliances – please contact STORDIS for more details on how these can help your business.

"Freedom, Independence and Innovation is key for Open Networking Solutions and we are proud to have found the right partner to collaborate and build up on the disaggregated approach of providing open Load Balancing and Network Packet Broker solutions."– **Waldemar Scheck, STORDIS CEO**

"We are excited to start this important collaboration with a company that is a recognized market leader in Open Networking. Bringing our deep knowledge and proven experience in the Telco and Security monitoring space and leveraging the disaggregated approach to create innovative and future-proof solutions, we will generate the in-depth, extensive and actionable Network Visibility our customers need." – **Gianni Pompermaier, Microtel Innovation President and CEO**

"We are very excited about the relationship between Microtel, STORDIS, and Edgecore. One of the key factors to drive the wider adoption of open networking is to make it easier for customers to acquire, deploy and support open network technology. This new relationship will allow customers to get an OEM-like experience while getting all of the benefits of open networking."– **Andrzej Brzezinski, Edgecore Networks Sales Director EMEA**

About STORDIS

With offices in Germany and the United Kingdom, STORDIS support Customers in the EMEA region providing Professional Consultancy, Solution Design, Integration and Support Services dedicated to effectively deploying and extending the customer's networking requirements.

STORDIS a key Partner of the Open Networking Community and fully committed to promoting the evolution of Disaggregated Networking with their active engagement in projects such as SONiC, DENT, ONOS (Open Network Operating System), STRATUM and Trellis.

STORDIS maintains two of the most Advanced Technical Laboratories for Open Networking Infrastructure in Europe containing 1G, 10G, 25G, 40G, 100Gand 400G solutions running various switch Operating Systems (NOS), NetOps/DevOps Automation platforms as well as Monitoring and Management Frameworks.

For more information, visit www.stordis.com and www.stordirect.com

About Microtel Innovation

Microtel Innovation is part of the Cinetix Group, a well-established Italian group of companies with a deep expertise in the Telecom space. They design and manufacture a wide portfolio of Network Visibility solutions, to provide security and monitoring tools with the data traffic insights they need. Microtel Innovation delivers a full range of Electrical and Optical TAPs, which allow to monitor 10/100/1000 Mbps copper links and 1/10/25/40/100 Gbps optical links, and a fully featured family of L2-L7 Advanced Network Packet Brokers, capable to handle traffic from 1Gb/s to 100Gb/s.

Moreover, Microtel Innovation produces some unique solutions for Service Providers, like the Ethernizer, a TDM to IP converter, and the A-XFE to do GTP traffic session-based balancing and filtering, a perfect solution to implement NFV, 4G and 5G total visibility.

For more information, visit www.microtelinnovation.com

About Edgecore Networks

Edgecore Networks Corporation is a wholly-owned subsidiary of Accton Technology Corporation. The leading network ODM. Edgecore Networks delivers wired and wireless networking products and solutions through channel partners and system integrators worldwide for data center, service provider, enterprise, and enterprise SMB customers. Edgecore Networks is the leader in open networking. They provide a full line of open 1G-400G Ethernet OCP-Accepted™ switches, core routers, cell site gateways, PON OLTs, packet transponders, and Wi-Fi access points that offer a choice of commercial and open-source NOS and SDN software.

For more information, visit www.edge-core.com

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