

STORDIS and BE Networks Announce Strategic Partnership to Deliver Enhanced Open Networking Solutions.

Stuttgart, Germany – April 24th, 2024 – STORDIS - a leading provider of cutting-edge, customer-centric open networking solutions, and **BE Networks**, a pioneer in advanced networking orchestration technologies, today announced a strategic partnership to empower the data center, cloud, and edge networking industry. This collaboration marks a significant milestone in pursuing open networking excellence, leveraging **BE Networks'** market-proven **Verity** orchestration platform and **STORDIS's** expertise in open networking solutions across the EMEA region.

Łukasz Łukowski, Chief Commerce and Communication Officer at STORDIS expressed his enthusiasm about the partnership, *"Our collaboration with BE Networks is a testament to our commitment to pushing the boundaries of open networking. After extensively evaluating alternatives, Verity emerged as the superior choice, aligning perfectly with our open networking focus. This partnership is unique as STORDIS will provide the same high-quality Level 1 and Level 2 support that our customers and partners expect, underpinned by our expertise in Enterprise SONiC Distributions. Together with the BE Networks team, we are developing additional training programs to empower our clients further."*

Amir Elbaz, CEO of BE Networks, shared his perspective on the collaboration, *"We are thrilled to partner with STORDIS, a company renowned for its innovative approach to open networking and its unwavering commitment to customer success. This strategic partnership underscores our mutual dedication to delivering solutions that meet and exceed the evolving needs of modern data centers, cloud and campus environments. With STORDIS's extensive network and expertise, coupled with our advanced Verity orchestration solution, we are set to redefine the networking landscape."*

The partnership brings together **STORDIS's** deep industry knowledge and **BE Networks'** **Verity**, an intent-based networking solution that simplifies the life cycle management of **SONiC**-powered networks. **Verity's** vendor-agnostic platform ensures seamless integration and management of data center L2/L3 fabric, offering unprecedented agility, efficiency, and security.

Key benefits of this partnership include:

- **Enhanced Open Networking Solutions:** Leveraging **STORDIS's** expertise in open networking and **BE Networks'** advanced **Verity** platform, customers can expect comprehensive, high-performance networking solutions that are agile, scalable, and secure.

- **Dedicated Support:** STORDIS will extend its renowned Level 1 and 2 support to Verity customers, ensuring top-quality assistance and expertise.
- **Customized Training Programs:** The collaboration will include the development of tailored training initiatives designed to equip customers with the knowledge and skills needed to maximize their networking solutions.

This strategic partnership represents a pivotal step forward in the evolution of open networking, promising to deliver solutions that are not only technologically advanced but also aligned with the principles of customer-centricity and innovation.

For more information about STORDIS and BE Networks partnership, or to learn more about their offerings, please visit www.stordis.com and www.be-net.com.

About BE Networks

BE Networks is a trailblazer in the field of networking and orchestration technologies, offering cutting-edge solutions like Verity. With unparalleled network observability and a focus on intent-based networking, BE Networks aims to simplify and enhance the entire life-cycle of data center, cloud, and edge networking infrastructures. Their solutions are designed to offer scalability, agility, and efficiency at cloud-scale economics.

About STORDIS

At STORDIS, we specialize in Open Networking Solutions and will help you find the best solution for your needs. We offer a consultancy service, where our experts analyze your existing network infrastructure as well as your future requirements and propose the best tailored solution and service.

We can then design your future network infrastructure based on scalable and flexible Open Networking Technologies. Finally, we plan, install, integrate and optimize the solution in your new or existing environment. Please visit our website for more details: www.stordis.com

STORDIS also has your SONiC training covered as well! We have been working together with Edgecore to provide the leading global Authorized Training Centre for Enterprise SONiC – The Route2open Academy. This is the official on-line course where our expert instructors will guide you through your first steps into the world of Open Networking with Enterprise SONiC. It is a mixture of on-line video tutorials, demonstrations, written materials and on-screen examples. This course is broken down into several modules which cover installation, set-up, maintenance, and troubleshooting, with an on-line exam at the end of each module to reinforce what you have learned. For more information, visit: www.route2open.com/sonic-course

Don't forget that STORDIS can also assist you in areas other than SONiC. We have our Open2Support package which can extend your standard warranties, provide next business day hardware replacements (depending on location), 24x7 phone / email support on hardware & software issues and next business day on-site technical engineer support. For more information, visit: <https://stordis.com/product-category/services/>

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